



ANDRÉ POLIDORO

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PROFESSIONAL SUMMARY

I believe that my experience in leading a team, prospecting for new clients, and offering solutions for consumers has always been a great differentiation in my career. My passion is working with people, offering products and services that make a difference in their lives helping the company to thrive and be recognized for the excellence of the work provided.

PROFESSIONAL SKILLS

- * Communication skills
- * Strong interpersonal skills
- * Problem solver
- * Ability to drive results and develop a positive and collaborative work environment
- * Time management Skills
- * Leadership Skills
- * Fluent in Portuguese

PROFESSIONAL EXPERIENCE

Dvox Serviços Ltda

Company specialized in Business consultant

Partnership - Business Consultant (2015 - 2021)

- * Helped clients to create branding and digital communication
- * Provided solutions and recommendations that increase profitability and efficiency
- * Provided mentoring and support for all the clients
- * Produced over 100 hours of videos training and documentaries about entrepreneurship

Rockfeller Language Center

English Schools Franchisee

Partnership and CEO (2014 - 2021)

- * I successfully operated in 3 Schools
- * I had Over 3 thousand students attended

Rockfeller Brasil

English School Franchisor

Proprietorship - Business Expansion (2012 - 2014)

- * Responsible for selling and deploying new units
- * Sold and deployed more than twenty new franchise units in one year

Wave Academia

Gym's Network

Sales Manager (2008- 2011)

- * Responsible for training and recruit sellers
- * Worked coordinating sales strategies and new services

EDUCATION

Currently - Business Administration - Southern Alberta Institute of Technology - Calgary - Alberta
2015 - MBA - Master Business Administration - Business Consulting - Univali - Itajaí - Brazil